



# KOSTWEIN GROUP

WITH WORLD CLASS MANUFACTURING TO EUROPE'S BEST MACHINING COMPANY



To combine traditional familiar company culture with modern production philosophy according to the Toyota Production System is the formula for success of the family business Kostwein, founded in 1921. More than 40 years ago Kostwein decided to specialise in industrial supply.

In the last decades Kostwein developed to an international group with four factories in Austria and one in Croatia. Today 750 people are gaining a turnover of 100 Million Euro. Customers are mainly world market leaders in mechanical engineering, which results in a wide range of business activities and big know how.



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## Customer Orientation

Top goal is to develop customer relationships to long term partnerships. In this sense it is necessary not to be just a supplier but best possible partner. With World Class Manufacturing processes and innovative process innovations all activities are proactively aligned to gain higher value to the customers.

The core competence is process innovation. Most customers are mainly concentrating on product innovation. To combine both over the whole value chain has been the formula of success of Kostwein's relationships during the recent decades.

## World Class Manufacturing

To keep it simple WCM means: "BETTER – FASTER – CHEAPER – ALL TOGETHER". This clear definition of Kostwein's production system is the basis for high quality, short lead times and competitive prices, the basic elements for success in subcontracting industries.

This success is only possible if all employees are aligned with the company targets with high personal responsibility.

In order to ensure the competitiveness also in the future facing a stronger worldwide competition it is necessary to continuously improve the standards. Investments in most modern production philosophies,

training of people and process oriented teamwork are the core to reach top quality together.

Because market prognoses are very seldom true, short thru put times are essential. Pull principles, Kanban, one piece flow and synchronous tact production in assembling reduce stocks and buffers and at the end reduce waste.

More than 250 CNC-controlled machines, 4 of them measuring machines, ensure high quality standards and high productivity. More than 10 Million Euro have been invested in new machinery just in the recent two years.

Based on the company guidelines and the vision all targets are frequently measured and visually documented. To reach the goals all people are involved in a continuous improvement process. The involvement of everybody, the willingness of change, high flexibility and a learning organisation are the guaranty for long lasting partnerships and a successful future.



## VISION

We want to become the best machining company in Europe to support our customers, world market leaders in different branches as best possible partner with optimized production processes